



Linking local priorities and global challenges

Senior Researcher

Job details

Group	Shaping Sustainable Markets
Reports to	Senior Researcher; Ocean and Fisheries Economics/ Blue Economy
Responsible for	N/A
Purpose of job	The postholder is expected to apply their knowledge and experience in fisheries science and/or natural resources economics and strong expertise in stakeholder engagement to undertake research and implement dialogues for the transition to a sustainable marine fisheries governance. The postholder will work closely with IIED colleagues, local partners and other marine and fisheries stakeholders to use evidence-based research to inform and influence policy and effectively communicate research findings through publications both at national and global levels. The postholder will also be responsible for leading on new areas of research in 'ocean and fisheries economics' and fundraising for the programme.
Main contacts	Internal: Shaping Sustainable Markets Group, Natural Resources Group, Human Settlements Group, Climate Change Group, Communications Group; Business Development colleagues External: local partners and researchers; marine and fisheries stakeholders; donors; national, local and municipal governments; citizen organisations; global networks and multilateral agencies.

Contract type	Permanent
Duration	N/A
Hours	Full time
Location	Central London
Grade and salary	Grade 3 starting from £45,361 - £49,968 per annum depending on experience (up to £56,405 for exceptional candidates), plus benefits

Context

IIED is a policy and action research organisation. We promote sustainable development to improve livelihoods and protect the environments on which these livelihoods are built. We specialise in linking local priorities to global challenges. IIED is based in London and works in Africa, Asia, Latin America, the Middle East and the Pacific, with some of the world's most vulnerable people. We work with them to strengthen their voice in the decision-making arenas that affect them — from village councils to international conventions.

The [Shaping Sustainable Markets Group](#) works to ensure that markets – big and small – are fair and enable poor people and nature to thrive. Our research focuses on the mechanisms, structures and policies that bring about more inclusive and green economies. We are researchers, convenors and thought leaders. Our strength is in finding locally appropriate solutions to complex global and national problems.

The Shaping Sustainable Markets Group has a ‘ocean and fisheries economics’ research programme which looks at the use of innovative economic solutions to address the problems facing the fisheries sector, and to support healthy marine and coastal ecosystems and resilient communities. We want to enhance understanding not only of the contributions that marine resources make to economic growth and the livelihoods of millions of people who depend on them, but also of the potential impacts of climate change on these resources and the implications for food security. We identify and promote incentive mechanisms that align ecological and economic outcomes in equitable ways. In this way, we want to inspire, inform and influence people who have the power to make positive changes, including fishermen and women, governments, scientists, private enterprises and consumers. At a global level, our team actively engages in intergovernmental processes including the establishment of a new legally binding instrument to govern the high seas. We are working closely with the Group of Least Developed Countries (LDCs) by providing legal, technical and strategic advice, by building and sustaining capacity and by providing support for ongoing ocean diplomacy.

Main responsibilities

Research and intellectual leadership (45%)

- Identify innovative research themes related to the team’s core interests including: market-based instruments for marine fisheries management; use of social protection programmes for fisheries management; innovative financing mechanisms including but not limited to fiscal reforms, decentralised fund management, and impact investment;
- Plan and manage complex and innovative research projects in ocean and fisheries economics, with minimal support from colleagues, including but not limited to:
 - Manage and coordinate country partners and sub-contractors to support rigorous and timely research work. Including advice on choosing methodologies, techniques for analysing data and effective writing;
 - Coordinate and support country teams in writing up and analysing research material, including working on existing outputs to improve clarity, rigour and written English;
 - Analyse, interpret and synthesise qualitative and quantitative data.
- Write, co-write, edit and publish a diversity of outputs in southern and internationally recognised outlets.
- Contribute to the ocean and fisheries economics ongoing programme of work and the development and implementation of new research agendas.

Management and coordination (10%)

- Identify and organise capacity needs for own work in collaboration with colleagues.
- Supervise the work of colleagues, partners, consultants and other collaborators and provide mentoring and coaching to research colleagues and others as appropriate.
- Lead on the preparation of technical documents for donor reporting for own work.
- Establish project management and M&E systems for own work within established institutional frameworks and working closely with group managers and coordinators.
- Set out requirements for project budgets’ creation / maintenance and for donor financial reporting working collaboratively with managers and coordinators.
- Manage personal administrative tasks related to own work.

Communications, outreach and influence (10%)

- Set directions for communications plans for own work and contribute to their delivery.
- Actively disseminate key findings and messages through formal presentations, informal dialogues, event organisation and participation, etc.
- Engage with partners to develop appropriate tools and guidance material for lesson sharing, learning processes, capacity building, policy advocacy and other advisory activities.

- Participate in, organise or contribute to organising meetings and events.

Business development and fundraising (25%)

- Develop strategies and plans for work under own responsibility and raise more than own salary, liaising with group and business development colleagues.
- Develop ideas and write full concepts and proposals to win funding for work under own responsibility.
- Seek inputs from other researchers and coordinate and manage their intellectual / technical contributions to finalise proposals.
- Liaise with managers, coordinators and Finance colleagues to prepare relevant budgets and other financial information to finalise proposals.
- Build and maintain long-term relationships with existing and prospective donors and funders.
- Contribute to business development and fundraising efforts across IIED, as required.

Liaison and networking (5%)

- Scope out, invest in and develop strategic partnerships for own activities and broader areas of work.
- Build and sustain relationships with partners, donors and other stakeholders to foster collaboration, generate and share learning, mutually build capacity, influence agendas and debates, raise profile and attract new potential funding.
- Participate in and contribute to developing relevant networks and networking processes.
- Participate in international bodies and communities of practice, and liaise with academia and other similar institutions for teaching and training purposes.

Contributions to institutional life (5%)

- Support and participate in IIED leadership teams and forums as required.
- Provide intellectual leadership internally in own field and represent the institute in the discipline community externally.
- Participate in group, cross-cutting and institute activities and processes as required.
- Participate in organisation-wide projects, initiatives or working groups.
- Act as a coach or a mentor to peers and colleagues.
- Support the development of research agendas, plans and strategies across the institute. · Can take on the institutional role of team leader (see Glossary).
- Build and facilitate internal contacts, networks and interactions, stimulate intellectual debates and participate in peer-reviews.

The job description defines the level of responsibility and area(s) of involvement of the post; the details of the duties may change over time and do not form part of the contract between IIED and the post holder.

Person specification

Skills and experience

	Essential	Desirable
Qualifications	Postgraduate degree in economics, fisheries economics, natural resources economics, development economics or other related discipline.	PhD
Knowledge	Knowledge of fisheries science and/or natural resources economics	
Experience	Substantial research background and experience evidenced by a track record of publications and by roles in international research processes and debates.	Substantial experience in fisheries economics and engagement in national and international level processes.
	Significant experience of coordinating and sustaining diverse teams or collaborative networks, including from a distance.	Track record of managing medium to large multi-year projects.
	Track record of securing funding for own projects from a diversity of donors.	
Skills	Proven capacity to engage with debates, processes, actors and institutions in the sustainable development arena, to influence them and achieve impact.	
	High level of technical, analytical and conceptual skills.	
	Very good oral and written communication skills: <ul style="list-style-type: none"> Fluency in English to convey complex messages in a clear, concise and effective manner to different audiences. 	Fluency in French (oral and written).
	Organisational skills for self and others. Management skills: <ul style="list-style-type: none"> Projects: hands-on experience of managing and implementing the project cycle. People: ability to coordinate, support and develop team members and individuals. Commitment to mentoring and team working. Budget: experience of complex budgets' creation, maintenance, monitoring and reporting. M&E: experience of establishing M&E systems and quality control for own projects. 	
	Advanced knowledge of office software (word processing, spreadsheets, presentation software, databases and communications).	

Behavioural competencies

Competency	Description	Level required
Communicating with impact	The ability to influence, negotiate, build awareness and create credibility with others through the use of clear and effective communication	2
Delivering excellence	A concern for delivering high quality work and improving performance. Consistently looks for ways to add value to colleagues, partners and stakeholders	2
Information seeking	A curiosity to find out more about people, concepts and issues. Asks questions to clarify understanding, conducts research or scans the environment for information that may be of future use	2
Initiative	Thinks ahead and takes decisive action to make the most of opportunities and avoid future issues	2
Working collaboratively	A desire to work cooperatively with others to maximise the effectiveness of IIED, build knowledge and understanding and minimise duplication of effort	2